

CORPORATE OVERVIEW

Product Expertise

Automation
Hydraulics
Pneumatics
Lubrication
Fluid Connectors
Mechanical
Robotics
Process Control
Vision Systems
CNC
Business Systems
Instrumentation

Valued Added Services

Project Management
Systems Design
Systems Integration
Manufacturing
Installation / Start-up
Repairs
Refurbish / Upgrades
Programming
Field Diagnostics
Fluid Service
Training
R&D
Test Systems
Product Conversion
Hose & Tube Assemblies
Kitting
24 Hr. Emergency Service
Database Admin.
Network Admin.
Information Integration

Customizable Business Solutions

Online Account Services
Transaction History
Real Time Order Info
Multi Level Security
Global Inventory Sharing
EDI
B2B Data Integration

- Ariba
- Datastream
- SAP
- Customized to your 3rd party e-business partner

Productivity Tools

Lean Mfg Principles
5S
OEE
Remote Diagnostics
Value Stream Mapping
Asset tracking
Audit Teams
Production Analysis
Production Reporting
Data Acquisition
Data Warehousing
Documented ROI / TCO
Cost Savings

Industry Experience

Mobile / Construction
Tire & Rubber
Automotive
Food & Packaging
Press / Press Feed
Transfer Lines
Assembly
Machine Tool
Pulp & Paper
Plastics
Printing & Converting
Material Handling
Textile / Chemical
Metal Processing / Stamping
Wood Processing
Medical / Life Sciences



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The L&H Advantage

Livingston & Haven has long recognized the pressures on U.S. manufacturing and the threat this causes to the future of the U.S. economy. In January, 2002, L&H CEO, Clif Vann III, challenged each and every associate with "doing whatever it takes to ensure the long-term health of U.S. manufacturing." As a result, the L&H Advisory Council was formed to implement these beliefs into our corporate culture. While we have always been committed to our customers' success, we created an even greater sense of urgency within our entire organization to make sure U.S. manufacturing is successful in its efforts to compete on a domestic and international level.

L&H offers extensive resources, technical capabilities and value-added services in an effort to support this cause. Our customers experience a significant increase in productivity, efficiency and profitability. Many of our customers are well aware of the power of the L&H Advantage, and have been enjoying the benefits from our working partnership for many years.

excess of a thousand years of collective experience, our sales engineers and application support personnel have developed answers and techniques to solve the toughest of manufacturing challenges.

Our technical competence is derived from hiring highly technical people and continually training and honing their skills. We have over 50 certified hydraulic specialists, 30 plus certified pneumatic specialists and more than 25 certified connector specialists. While there aren't standardized certifications for automation or lubrication, our sales and technical associates are continuously trained in these areas as well. Add our market leading vendors like Bosch Rexroth, Mitsubishi, Parker, etc. with their vast experience, knowledge and resources, and we can address almost any motion, maintenance or data integration issue.

Livingston & Haven also developed a Value Added Partner Network (VAPN). The VAPN is a collection of certified systems integration partners committed to the successful future of U.S. manufacturing. These partners are certified in their abilities to provide quality integration services, offer solutions to any manufacturing challenge and support the ever shrinking in-house capabilities.

To fully understand how the L&H Advantage can benefit your company, contact us today to schedule a visit. Our team of technical and industry focused experts can evaluate your potential productivity improvements, along with ideas of how these gains can be best utilized.

Livingston & Haven applies all of its \$70M plus resources towards this endeavor. With over 180 employees, residing in more than six states, L&H is one of the largest fluid power, automation, lubrication and connectors companies in the nation. With well in



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