

DRIVING EFFICIENCY

WHO IS

WHO IS LIVINGSTON & HAVEN?

We are more than a distributor.....

We are more than an integrator.....

WE ARE A TECHNICAL SERVICE PROVIDER (TSP)

Our business is to improve the productivity of US manufacturing by providing innovative technology solutions to our customers and partners.



Livingston & Haven has long recognized the erosion of the health of U.S. manufacturing and the threat this causes to the future of the U.S. economy. In January, 2003, L&H CEO, Clif Vann III, challenged each and every associate with “doing whatever it takes to ensure the long-term health of U.S. manufacturing.” As a result, the L&H Advantage was created from our vision and commitment to the success of U.S. manufacturing. While we have always been committed to our customers’ success, we have created an even greater sense of urgency within our entire organization to make sure U.S. Manufacturing is successful in its efforts to compete on a domestic and international level.

L&H offers extensive resources, technical capabilities and value-added services in an effort to support this cause. Our customers experience a significant increase in productivity, efficiency and profitability. Many of our customers are well aware of the power of the L&H Advantage, and have been enjoying the benefits from a working partnership for many years.

Livingston & Haven applies all of its \$70M plus resources towards this endeavor. With over 180 employees, residing in more than six states, L&H is one of the largest fluid power, automation, lubrication and connectors companies in the nation. With well in excess of a thousand years of collective experience, our sales engineers and application support personnel have developed answers and techniques to solve the toughest of manufacturing challenges.

Our technical competence is derived from hiring highly technical people and continually training and honing their skills. We have over 50 certified hydraulic specialists, 30 plus certified pneumatic specialists and more than 25 certified connector specialists. While there aren’t standardized certifications for automation or lubrication, our sales and technical associates are continuously trained in these areas as well. Add our market leading vendors like Bosch Rexroth, Mitsubishi, Parker, etc. with their vast experience, knowledge and resources, and we can address almost any motion, maintenance or data integration issue.

Livingston & Haven also developed a Value Added Partner Network (VAPN). The VAPN is a collection of certified systems integration partners committed to the successful future of U.S. manufacturing. These partners are certified in their abilities to provide quality integration services, offer solutions to any manufacturing challenge and support the ever shrinking in-house capabilities.

To fully understand how the L&H Advantage can benefit your company, contact us today to schedule a visit. Our team of technical and industry focused experts can evaluate your potential productivity improvements, along with ideas of how these gains can be best utilized.

Quality and service are important standards people consider when searching for products. The same holds true for Livingston & Haven. We will not represent a product line unless we are confident that it is of the highest quality and value for our customers.

Livingston & Haven specializes in industry-specific solutions and is the leading industrial technology provider in the Southeast. Our core competencies center on an unrivaled ability to integrate leading-edge products and superior expertise. We strive to assist end-users and OEM's in maximizing production efficiency through innovative productivity solutions. Livingston & Haven offers a variety of products and solutions in the following industries:



Automation - Hydraulics - Lubrication - Pneumatics - Connectors

WE PROUDLY REPRESENT OVER 60 INDUSTRY LEADING MANUFACTURERS INCLUDING:



Livingston and Haven Stores provide custom-made hose assemblies, custom tube assemblies, hydraulic and pneumatic fittings, adapters, quick disconnects, and more. Livingston & Haven Stores offers expert, on-site installation as well as full-service Parker Stores in strategic locations. Backed by one of the largest fluid connector inventories in the Southeast, connector specialists offer immediate product availability and around-the-clock service.

- OEM-tailored Services
- Kit Program
- Turnkey Kit Development to Minimize Production & Transaction Time
- Schematic / BOM documentation
- Custom After-Market Kits
- Personalized Layline
- "Genuine Parker Parts" Program
- 3-year Leak-Free Equipment Certification Process
- Parker-backed Guarantee to OEMs
- Prototype Plumbing Design
- Fitting Identification & Interchange
- Product & Equipment Training
- Equipment Rental, Leasing, and Financing
- Customized Connector Inventory Management
- Full-Service City Counter
- 24 / 7 Emergency Service
- On-site Installation and Fluid Connector Plumbing
- MRO-tailored Services
- Preventive Maintenance Program



- All Seminars Taught By Fluid Power Professionals
- Principals * Maintenance * Design * Basic And Advanced Training
- Work With Real Hydraulic Valves And Pumps In A Lab Environment
- All Seminars Taught By Fluid Power Professionals



Livingston & Haven's Institute of Applied Technologies offers a full spectrum of training classes for the hydraulic, pneumatic, lubrication and automation community. Whether you are a maintenance person just starting out with no formal training or have been in the industry your entire life, Livingston & Haven's Institute of Applied Technologies has classes that can benefit you!



Livingston & Haven offers a variety of services that are truly unique in the marketplace. The S3 group has the ability to design, manufacture and install a range of different systems. They can design systems to increase efficiency or a component to get machines up and running again. Whether a customer needs a pump/motor group, custom control panel, power unit or a combination of all three, the S3 team has the expertise to produce systems quickly and accurately. The S3 group can also install and custom-plumb items into the customer's facility, repair hydraulic equipment and perform real time, online fluid and hydraulic system analysis.

A variety of services all under one roof!

- Fluid Filtration
- Engineering
- Installation
- Manufacturing
- Repairs
- Remote Diagnostics



Systems • Services • Solutions

WEB SERVICES

Our customers have the ability to choose how they want to do business with us. Through our extensive IT capabilities we offer complete online account management for all Livingston & Haven customers. Each customer is given a private customer room that is completely secure and confidential. These private rooms feature customized pricing, real-time inventory, delivery and order information, as well as a variety of customizable features. This FREE service is available 24 hours a day, 7 days a week!

To register for your secure customer room, simply fill out the registration form online at www.lhtech.com. After the form is submitted you'll receive a conformation e-mail containing your user ID and password. You'll then have access to all of our online services!

Benefits of Using Livingston & Haven's Web Services:

- Place Orders
- View Purchase History
- Check Order Status
- Inventory Availability
- Product Information
- Access to Information
- Confidential and Secure
- FREE Service



CUSTOMER SERVICE

Our team of highly qualified customer service associates offer individualized customer service to each of our customers. We strive to provide our customers with the most accurate and timely responses to their questions. Livingston & Haven's customer service representatives will be glad to assist you with any questions, concerns or problems you may encounter.

Our customer service center consists of over 30 knowledgeable associates ready to assist any Livingston & Haven customer. Simply call 1-800-825-4969 and speak with one of our qualified representatives today!



Livingston and Haven Customer Service Divisions

North Carolina
Phone: (704) 504-8301
Toll Free: (800) 444-4292
Fax: (704) 504-2530

South Carolina
Phone: (704) 504-8301
Toll Free: (800) 825-4969
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Virginia / West Virginia
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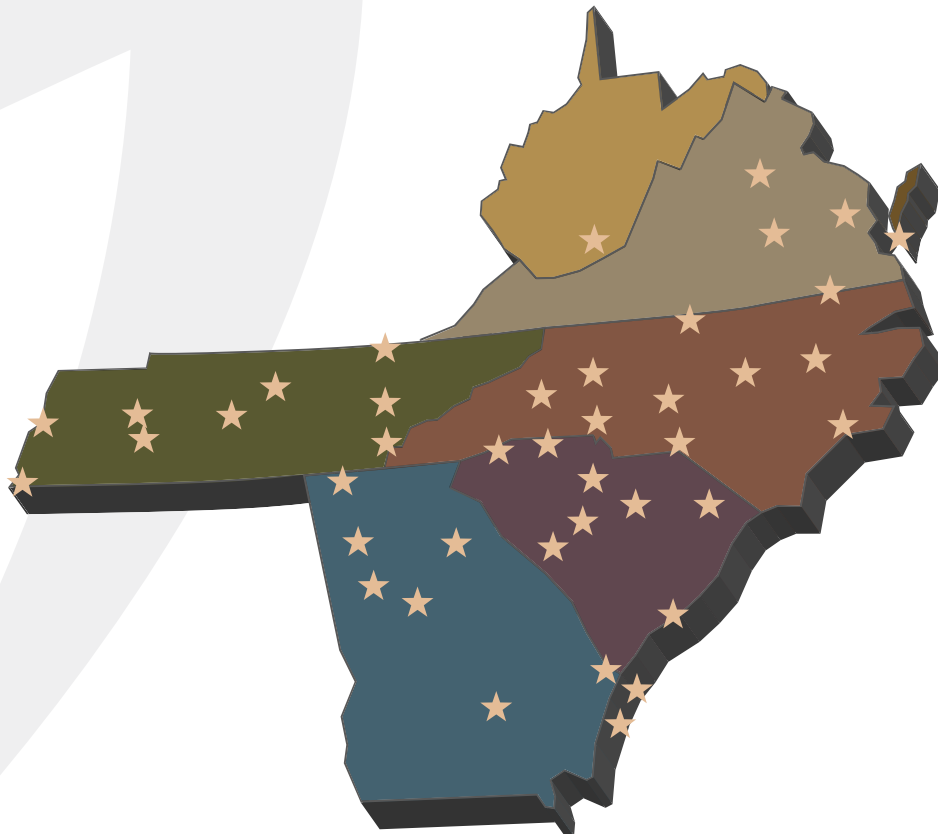
Resale
Phone: (704) 504-3075
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Fax: (704) 504-3245

Livingston and Haven Connectors

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