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Livingston & Haven Launches Value Added Partner Network

Charlotte, NC – September 11, 2007 – Livingston & Haven has launched the Value Added Partner Network (VAPN), a program joining Livingston & Haven and select partners committed to the success of U.S. manufacturing. The goal of the program is to improve manufacturing processes from the sensor level up to the plant enterprise systems and to provide systems that are “future proof” and easily upgradeable to the technology advances of tomorrow.

The VAPN program is part of an ongoing effort to help save U.S. manufacturing. In 2003, Livingston & Haven CEO, Clif Vann III, tasked each associate with doing “whatever it takes to ensure the long-term health of U.S. manufacturing.” The challenge created a great sense of urgency within the entire organization. As a result, the company began utilizing its vast resources and partnerships in order to meet this challenge.

The VAPN partners are certified in the abilities to provide quality integration services while utilizing proper project management skills and sound financial resources. Certified VAPN partners are also selected to participate in collaborative efforts based on their technical acumen, creativity, problem solving, tenacity and experience. Livingston & Haven is only offering memberships to a select group of companies to cover focused industries, products and applications.

The certification process starts with completion of a short survey form and credit application. There will also be an audit process based on CISA standards, followed by two required meetings. The first meeting will be at the L&H headquarters and will involve several representatives of L&H with the express purpose of understanding the wants, needs, and capabilities of the applicant. The second meeting will be at the applicant’s headquarters with the express purpose of providing key information about L&H and the implementation and opportunities surrounding this program.

Established in 1947, Livingston & Haven is the leading industrial technology provider in the Southeast. The company specializes in providing solutions in the automation, hydraulic, pneumatic, lubrication and connector industries. Headquartered in Charlotte NC, L&H utilizes a collaboration of engineers and industry focused specialists to provide innovative solutions for manufacturers. L&H also offers a variety of services including: engineering, installations, service and repairs, a training institute and complete online account management. For more information, visit www.lhtech.com, or call toll free 800-825-4969.

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