

Job Description
Division/Department: Inside Sales
Location: Charlotte
Job title: Inside Mobile Hydraulic Support Specialist
Reports to: Technical Support Manager
<p>Description:</p> <p>Responsible for the sales and support of mobile hydraulic products. Also responsible for the management assistance for mobile hydraulic products. Responsibilities include:</p> <ul style="list-style-type: none"> • Promotion of mobile hydraulic products <ul style="list-style-type: none"> ○ Develop product promotions, product information, presentations, sales tools and training to increase the capabilities of the L&H inside sales force to support mobile hydraulic products ○ Assist hydraulic Division Manager in development product promotions, product information, presentations, sales tools and training to increase the capabilities of all L&H associates • Technical resource for mobile hydraulic product sales and support <ul style="list-style-type: none"> ○ Provide technical support for mobile hydraulic products ○ Assist hydraulic Division in development of programs and applications to promote mobile hydraulic sales ○ Ensure mobile hydraulic customer service and satisfaction • Directly manage and drive key corporate initiatives with oversight from hydraulic Division Manager <ul style="list-style-type: none"> ○ Margin analysis / SPA program ○ PL / standard pricing levels ○ Divisional inventory strategies ○ Data integrity strategies ○ Develop and document mobile hydraulic processes for sales and quotation • Drive the efficiency of mobile hydraulic support tools <ul style="list-style-type: none"> ○ Organize and track samples and demonstration equipment ○ Maintain software library ○ Drive organization of technical tools through website and sales web ○ Maintain literature room offering • Support key corporate initiatives and all technology divisions for the advancement of the L&H organization as a whole • Assist in identifying areas and deploying Lean philosophies as needed through out the company
<p>Work experience requirements:</p> <ul style="list-style-type: none"> • Minimum of 3 years in field of hydraulics
<p>Education Requirements</p> <ul style="list-style-type: none"> • Associates Degree of Science in Engineering Discipline